

INVITATION

The Bulgarian Branch of the Institute of Chartered Shipbrokers in cooperation with Oakeshott Insurance Consultants Ltd and Guelder Rose Consultants Ltd will be holding a seminar in Varna on 12.10.2017.

The Venue: The conference hall “Perla” of Aqua Hotel Varna
(12-A Devnya St.)

The time: 17:00 – 19:10

The speakers: **Mr Sergei Khassine** (Guelder Rose Consultants Ltd)

Mr George Grishin (Oakeshott Insurance Consultants Ltd)

Mr Gareth Morrow (Oakeshott Insurance Consultants Ltd)

The themes: **Mr Sergei Khassine**: LMAA new Rules. A comparison of LMAA with the other arbitration systems. Arbitration clauses.


Mr George Grishin: Overview of the insurance market. Alternatives for covering P&I / Charterers / Cargo risks.

Mr Gareth Morrow: A case study on salvage, general average, collision and cargo loss.

Follow up: A reception with food and drink to provide opportunities for networking and discussions.

Who should attend: Professionals from the shipping and insurance industry.

If you are interested in participating in the seminar, please contact Yevgenia Tsvirkun: e.tsvirkun@guelderlaw.com / +380 (68) 100 43 89.



Speakers. Sergei Khassine

EDUCATION

Sergei graduated from the Moscow Lenin Teachers' Institute specializing in English and French languages.

He studied law at the College of Law, Lancaster Gate, London, UK in 1989-1991.

EMPLOYMENT

Sergei's first employer was Ince & Co, where he qualified as a solicitor in 1993. He was the first Russian national to qualify as a solicitor in England and Wales. During the three and a half years at Ince & Co. Sergei established a new "Russian" practice in the firm serving clients from the former Soviet Union and Eastern Europe.

In 1996 Sergei joined Hill Taylor Dickinson, Solicitors, London (now Hill Dickinson LLP) and worked as a solicitor until 2003 covering both 'dry' and 'wet' work.

In 2003 Sergei established Guelder Rose Consultants Ltd in Odessa, Ukraine. Guelder Rose Consultants Ltd operates as an associated office of Hill Dickinson LLP, London, and is active in dealing with London arbitrations, court cases, ship arrests, arbitration award enforcements and every other aspect of shipping litigation.

The background of Sergei's CV is the logo of Guelder Rose Consultants Ltd – a picture of a Guelder Rose (Kalina). Guelder Rose is a Russian symbol for the two worlds' connection as well as for strength, vitality and endurance.



George Vladimir Grishin

Born June 5th, 1962 in Moscow, Russia.

EDUCATION

In 1984 George graduated with a Master's diploma from the Moscow Finance University where he studied International Economics. In 1990 he obtained a PhD for thesis on Insurance Companies Finance, some materials having been used in the Russian Law on Insurance. In 1993 he became the first Russian Associate of Chartered Insurance Institute in London.

WORK EXPERIENCE

In 1984-1990 George worked in Ingosstrakh Insurance Company in Moscow, thereafter, in its London affiliate, the Black Sea and Baltic General Insurance Company. His specialism was marine insurance. In 1993 George formed Oakeshott Insurance Consultants, the insurance and reinsurance broker. At present, Oakeshott has offices in London, Kiev, Moscow, Almaty and Dénia and an affiliated company in St Petersburg. Oakeshott works with clients based in 20 countries. George now also deals with marine, non-marine and cargo insurance and treaty and facultative reinsurance.

PUBLISHED WORKS

In 2000 George published a book on marine insurance, which became the first practical marine insurance guidebook in Russian. Thereafter he wrote and published 10 brochures on legal and practical aspects of insurance and reinsurance. In 2009 Eurasia Insurance Company, Almaty, published a two-volumes book of George's articles on insurance and reinsurance. In 2013 George published his book on Insurance Law and Practice with specialization on cargo and related insurances. He then issued a book on Balkans' history and geography. At the present moment George works on a book on Spanish history and travels in Spain.

George is married with four daughters. George's wife, Katherine, is Belarusian. Together, they lived in Russia, Ukraine, Belarus and the UK. They are now based in Denia, Spain.

Other interests: travel, reading.



Gareth Morrow
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Oakeshott Insurance, London

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Career Profile

17 years' experience in insurance industry

15 years' experience in Marine Insurance

15 years at Oakeshott Insurance

Began as Assistant Broker, promoted to Broker, then took on responsibility for all marine claims as Claims Manager

Experience

Placement of Hull and Machinery, Protection & Indemnity, War Risks, Kidnap & Ransom, Loss of Hire, Charterers Liability, Yacht, Cargo, Crew, Builders' Risks and Ship Repairers Liability Insurances.

Handling of claims of all shapes and sizes in traditional (e.g. Lloyds, International P&I Clubs) and non-traditional (e.g. Russia) markets

Key Qualifications/Courses

Skuld School (Protection & Indemnity)

Lloyds Certificate in Marine Claims

Richards Hogg Lindley Maritime Law & Marine Insurance Claims

PR For Non-PR People